## **Kenton Johnson**

Western USA | (302)KentonJ | ResPropMgt@KentonJohnson.com

Kenton is successful in project development, management, finance, marketing and sales for: business, government and non-profits, in both technical and non-technical markets, including real estate. *Performed or supervised all aspects of his businesses: management, finance, projections, budgeting, cash flow, statistics, documentation, accounting and reporting.* 



## Education - 5+ years

**Certificates:** Corporate Finance, Wharton School, University of Pennsylvania, 2014 Marketing, Business School, University of Colorado, 1995

**BS**, General Engineering, San Jose State University, California, 1970

# **Property Management – 25+ years** (chronological)

## College Apartments - San Jose CA - 3 Years

All renting, collections, evictions, renter relations, contractor management, supplies purchasing, and maintenance of pool, area and appliances (at user level).

### Rental – House (former home) – Littleton CO – 1 year

Renting, collections, renter relations, contractor management, and maintenance of area and appliances (user level).

#### Rental - House (investment) - Denver CO - 2 years

Section 8, renting, collections, renter and Section 8 relations and maintenance of area, interior, exterior, fixtures and appliances (user level).

# Rehab - Houses (investments) - northeast-central Denver CO - 2 years

All purchasing, major overhaul (down to the studs in one home) – inside and out, walls, floors, bathrooms, fixtures, appliances, furnace/AC, siding, landscaping – renting included below.

#### Rehab - Condo (former home) - Governors Park, Denver - 6 months

All purchasing, major overhaul –walls, floors, bathrooms, fixtures, appliances – renting included below.

# Rentals – Condos (former homes and current 3<sup>rd</sup> bedroom) – Denver, Centennial and Littleton CO – 21 years

All purchasing, renting, collections, evictions, legal actions, renter relations, contractor management, sale, monitoring the areas, and maintenance of fixtures, interiors, patio/balconies and appliances (user level).

## Real Estate Research and Evaluation – 12 years (included in Property Mgt duration)

## \$200K - \$5M Commercial Properties - Colorado - 3 years \$5M - \$100M+ Commercial Properties - Credible Countries - 9+ years

Researched and evaluated buyers, sellers and lenders - multi-channel communications, using advanced Internet searches and websites for web presence and credibility – and properties – credibility, appraisal, thorough ROI and projections, using advanced Internet software and searches for multi-medium site inspection (Internet, on-site with photographs).

# **History and Accomplishments**

## **Prosper Systems, LLC – Owner**

Jan 2005 - Present

Business and real estate sales, business startup/expansion planning, and internet marketing. Evaluate/write/edit business plans/presentations. Brief.ProsperSystems.biz

#### **CompWellness Network - Owner**

Sep 1996 - Jan 2012

Organized, documented, marketed and sold healthcare practitioners, practitioner groups, related businesses and full-spectrum health information. CompWellness.biz.

## **High-Tech Marketing - Owner**

Sep 1987 - Aug 1996

Created and executed marketing plans, promotions and sales for high-tech companies of many sizes. Increased sales by as much as 400%.

Brochure

# **Engineering Computer Applications, Inc - Owner**

Aug 1978 - Dec 1990

Designed and implemented hardware and software applications. Taught 50 Seminars, US and abroad. DBA: Colorado Computer Consulting (CCC). *ECAN* 

#### **Denver Water Department – Internal Consultant**

Jan 1976 - Aug 1978

Trained, organized and consulted on utilizing new mainframe computer.

**DWD** 

#### Aerospace - Engineer

Aug 1971 - Sep 1975

Contractor: Designed and implemented hardware and software systems in NORAD Cheyenne Mountain. 1<sup>st</sup> Lt: Led programming team on SR-71 ELINT system. *Clearance: Top Secret, Special Intelligence.* Honorable Discharge. SDC, USAF

#### California State University, San Jose and Bay Area

Sep 1965 - Aug 1971

Part-Time Jobs: *MS Thesis*; Engineer-in-Training, San Jose Traffic Control, analyzed and programmed all applications for state-of-the-art automated traffic system; Programmer/ Analyst, *USFS traffic project* (highest-paid student); Manager, 12- and 24-unit Apartments; Water Quality Inspector; Mystery Shopper; Math Prof Assistant.

#### **Additional Information**

**Skills**: Skills.KentonJohnson.com

Writing: Writing.KentonHJohnson.com

**Recommendations**: Recommendations.KentonHJohnson.com